



MASHABLE TRAVEL AGGREGATION & DISTRIBUTION | CONSULTING

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## PROFESSIONAL SERVICES RATES

### OVERVIEW

The following professional services rate card only applies to Philippines based consultant providing a remote based advisory services. Rates for a consultant residing on certain region may vary and will be reflected in the actual statement of work, including travel & expense if a consultant may require travel to client's location or region outside the Philippines. The consulting services will be personally performed by Mr. Elmer Alinsog <http://travelstrategybusiness.com/elmer-alinsog/> (unless otherwise specified); a 23 years U.S. based travel & tourism domain expert, now HQ in the Philippines.

### PHILIPPINES BASED CONSULTING RATE CHART

The following rates may apply as an hourly cumulative services or it can be applied under monthly rate block-of-hours allocation. Rates are based on six (6) months contract.

160 hours X \$55.00	\$8800
120 hours X \$60.00	\$7200
80 hours X \$65.00	\$5200
40 hours X \$70.00	\$2800
20 hours X \$75.00	\$1500
NOTE:	
<ul style="list-style-type: none"> <li>❑ Rates are twice or more if a consultant resides outside the Philippines.</li> <li>❑ Rates do not include commission residual if a consultant performs business development services on client's behalf to obtain business accounts.</li> <li>❑ In some cases, the professional services rates maybe discounted through equity-based project participation – note that Travel 2.0   Strategy + Business does not engage in pure equity based project or commission-only scheme without any retainer fee based structure.</li> <li>❑ 8 hours daily rates applies if a travel is required, plus travel related expense and per diem.</li> </ul>	

### PROFESSIONAL SERVICES

Services offered to which professional services rates may apply:

- ❑ Venture Due Diligence
- ❑ eFulfillment & Ticketing Outsourcing
- ❑ Corporate Travel Procurement
- ❑ Business Development
- ❑ Research & Development
- ❑ Business Planning
- ❑ Operation Strategy
- ❑ Contact Center Vendor Management
- ❑ Booking Platform Sourcing
- ❑ Mashup Strategy
- ❑ Product Development
- ❑ Partnership Negotiation
- ❑ Distribution Strategy
- ❑ SEO/SEM Strategy
- ❑ Interim Management
- ❑ Project Management